AVISTRATA
AVIATION BUSINESS PLATFORM

For the Finance Manager

Billing, cost and the books, from the work itself instead of from re-typed spreadsheets

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PREPARED FOR

CFOs, controllers and finance managers

Repair stations, operators, charter companies, flight schools and government contractors

FROM

Jonas Gyllensvaan, Leesburg Aviation LLC
1001 Sycolin Rd, Leesburg, VA 20175
703.520.5040 · mrotracker.com

At a glance

Finance usually learns what happened in the hangar and on the flight line days later, from paper and spreadsheets. In Avistrata the **hours**, **parts and flights become the invoice and the cost** directly, customers **approve and pay online**, and the numbers go to **QuickBooks, Costpoint, Unanet or Dayforce** without anyone typing them again.

1 entry
each hour and part is recorded once and reused for cost and billing

Online
estimates signed and invoices paid by card or bank

DCAA
timesheets, indirect rates and incurred cost for government work

Live
what each job, trip and contract line earned

1 Your job today

The money side of an aviation business is usually rebuilt from the operational systems by hand every month.

- Invoices wait for paper task cards, and hours and parts are missed.
- Customers approve extra work by phone, and disputes follow.
- Charter is invoiced from the quote, not the times flown.
- Inventory value is a guess until the count.
- Month-end and, for government work, timesheets and incurred cost are assembled by hand.

2 A day with Avistrata

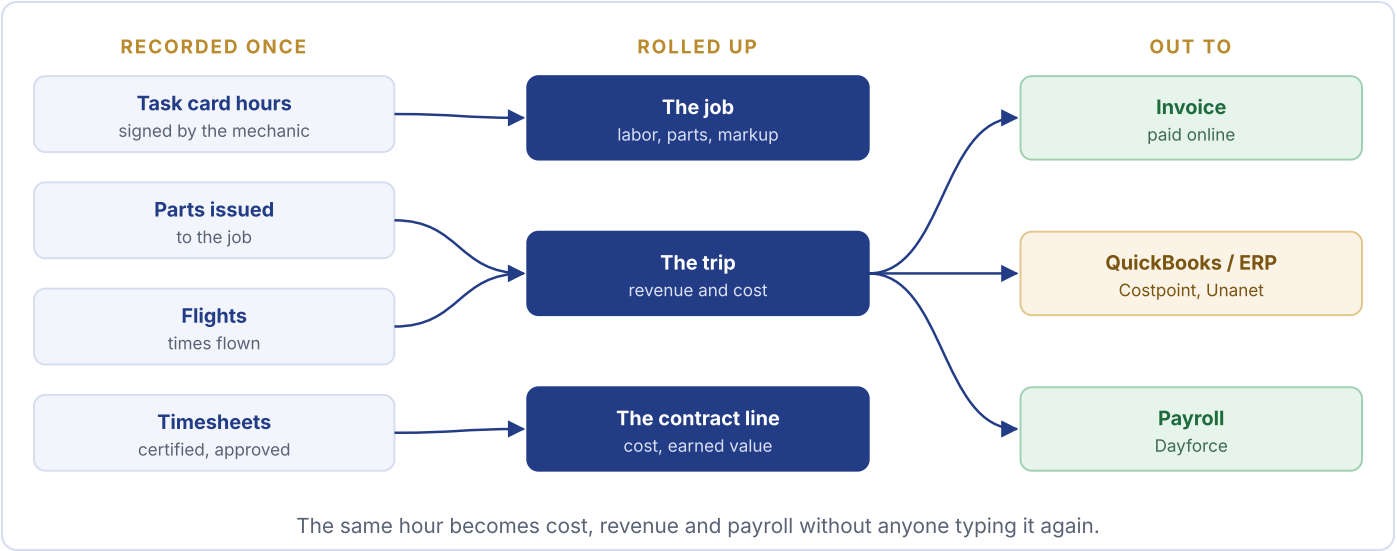
When	With Avistrata
Daily	Open estimates, approvals, invoices due and payments received; card payments land through your own Stripe account.
Job close	A finished work order becomes an invoice with labor, parts, markup, tax and shop supplies; the customer pays from a link or the portal.
Charter	The charter invoice comes from the times actually flown, with the excise tax worked out again.
Month-end	Invoices, payments and vendor bills are in QuickBooks Online or exported; indirect rates and the close for government work.
Reporting	What each job, trip, customer and contract line earned; Power BI for leadership.

3 What you get FINANCE

Area	What it does for you
Estimates and approval	Priced jobs with optional items; the customer approves and signs online.
Invoices	From the work order or the approved estimate: labor, parts, markup, sales tax, shop supplies.
Payments	Card and bank through your own Stripe account; Tap to Pay; a private customer portal with statements.
Accounting	QuickBooks Online, or CSV exports for Xero and other systems; accounting setup per organization.
Prepaid and packages	Prepaid accounts, block time and gift cards for schools and renters.
Crew expenses	Receipts read by AI, approved and passed on to the customer or the books.
Stores value	Every part valued with its condition; rotables, exchanges and cores; multi-currency; vendor bills matched.
Charter and trips	Quotes, invoices and what each trip earned against its costs.
Government contracts	Cost per CLIN, DCAA timesheets, indirect rates, month-end close, incurred-cost workbook, WAWF.
Payroll and ERP	Dayforce for hours and payroll; Costpoint and Unanet as the ledger.

4 What it checks for you

The controls finance cares about are in the workflow, not added afterwards.



The same hour becomes cost, revenue and payroll without anyone typing it again.

- **Purchase orders** above a person's approval limit need approval before they go out.
- **Removing a recorded payment** is for admins only and is logged.
- **Timesheets** need the employee's certification and supervisor approval.
- **Customer approval** is signed and kept with the estimate.

5 What you see

View	What it shows
Billing	Estimates, approvals, invoices and payments by status.
Trips and jobs	What each one earned.
Stores reports	Value, movements and costing.
Program costs	Cost and earned value by contract line.
Power BI	Your own dashboards on Avistrata data.

6 Working with the rest of the company

With	What is shared, without re-typing
Maintenance	Labor and parts reach the invoice from the work order.
Operations	Charter quotes, flown times and crew expenses.
Stores	Purchasing, vendor bills and inventory value.
Program office	Cost, funding and earned value per contract line.
HR and payroll	Hours to Dayforce.

7 On the phone

- Approve purchase orders and expenses from the phone.
- Take card payments at the counter with Tap to Pay.
- Receipts photographed and read by AI.

8 Your first 30 days

Week	What happens
1	Company details, rates, taxes and signatures in Billing settings; Stripe connected.
2	QuickBooks Online or your ERP connected; customers imported.
3	First jobs invoiced from work orders; customers approve estimates online.
4	Month-end on the new flow; for government work, timesheets and rates set up.

Operators: $95, $195 or $325 per aircraft a month with unlimited users; repair stations: $55 or $75 per user a month; Enterprise from $150,000 a year. All plans are month to month with a 14-day free trial; Enterprise is an annual license.

Book a demo

45 minutes, live, from a job to the invoice.

Jonas Gyllensvaan
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Some integrations (for example QuickBooks Online, FlightBridge and single sign-on) are rolling out as partner approvals complete. Prices are from mrotracker.com/pricing as of November 2026. © 2026 Leesburg Aviation LLC.